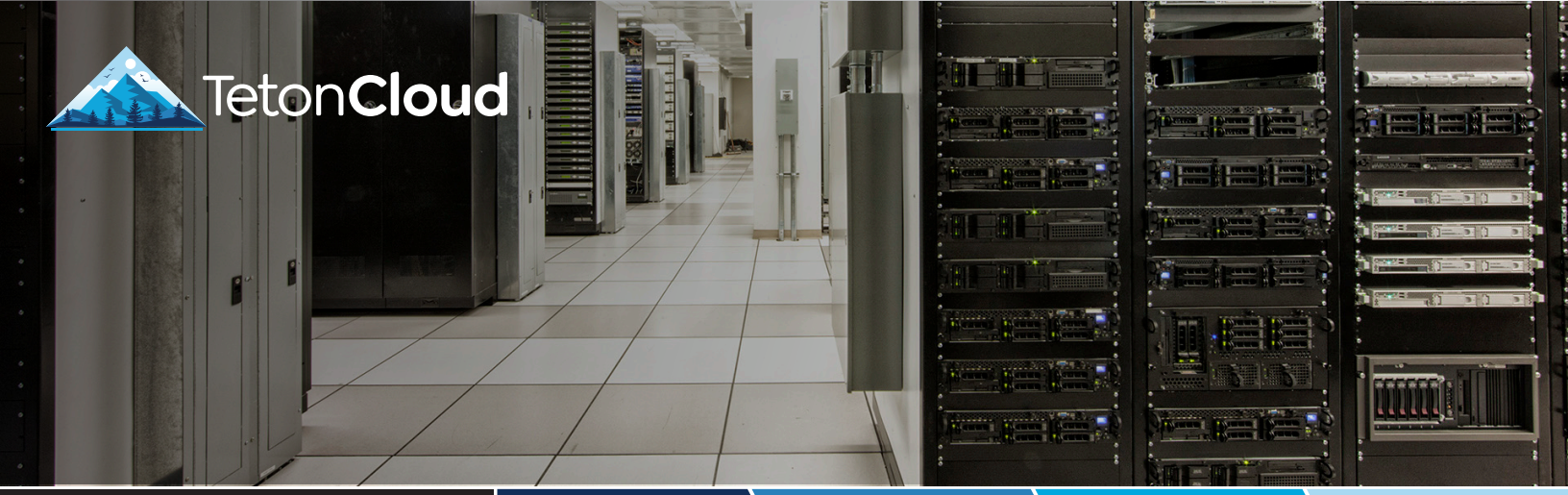


TetonCloud

Microsoft INDUSTRY CASE STUDY

MAP Build the Business Case | CLIMB Modernize Platform & Data | SUMMIT Enable AI & Innovation | Frontier Firm™

Case Study: A Leading Transportation Company

Executive Summary

For a transportation company, every hour of downtime ripples into operations, customers, and revenue — and a recovery plan that lives in a few people's heads is a risk, not a plan. Teton Cloud turned that risk into a tested, business-aligned disaster recovery capability across two production data centers and a secondary site. Today, all 150 applications have approved recovery objectives, an orchestrated Zerto protection model, and a runbook any team can execute — so leadership can declare a disaster and recover with confidence.

150
Critical Applications Protected

100%
Apps with Business-Approved RTO & RPO

3 SITES
One Orchestrated Recovery Model

TIER 0
Most Critical Services Recovered First

Business Outcomes

- **Downtime Risk Retired:** All 150 applications protected across three sites with orchestrated, point-in-time Zerto recovery.
  Business Sets the Priorities: Every application tiered 0–3 against approved RTO and RPO targets, so the most critical services come back first.
- **Hidden Risks Exposed Early:** High-risk dependencies and gaps surfaced, with a fix path, before an outage finds them.
- **No More Tribal Knowledge:** 150 step-by-step runbooks turn recovery into a repeatable, auditable process any team can run.
  Leadership Ready to Act: Clear activation criteria, escalation paths, and a communication plan to declare a disaster with confidence.
- **Teams Proven Before a Crisis:** Tabletop walkthroughs, Go/No-Go criteria, and a command-center model for real failover.

Strategic Drivers

- ☑ Keep time-critical operations running through any site outage
- ☑ Turn DR from tribal knowledge into an auditable, repeatable capability
- ☑ Tie recovery priorities to business-approved RTO and RPO
- ☑ Give leadership clear criteria to declare a disaster
- ☑ Standardize recovery on one platform across three sites

> *Teton Cloud served as the company's disaster recovery partner — turning a plan that lived in people's heads into a tested, tiered program where every one of its 150 applications has a clear path back, in the order the business needs it.*