TetonCloud | Microsoft

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Your Journey to a Frontier Firm Starts Here.

You can't deploy AI on yesterday's platform.

We start with strategy: we assess your environment, build the roadmap and governance, and pilot the first workloads. Then we modernize and run your foundation.

12.6K+	3,100+	640+	130+	$1B+
Workloads assessed & optimized	Applications migrated to the cloud	Applications modernized for AI	Data centers consolidated	Cloud consumption enabled

Business Drivers:

Sound familiar? The moments that bring technology leaders to us

Data Center Exit

"Our data center lease ends in 18 months."

"Hardware refresh isn't in the budget."

"The board wants a cloud plan."

M&A & Divestiture

"We have two estates to untangle."

"Our separation deadline is already ticking."

"We can't separate the data cleanly."

Ransomware Readiness

"Could we actually recover?"

"Our DR plan has never been tested."

"Auditors keep flagging our backups."

Data & AI Foundations

"Our data isn't ready for AI."

"Every team has its own numbers."

"Copilot could expose data it shouldn't."

Cloud Cost & Governance

"Our Azure bill keeps climbing."

"No one owns cloud governance."

"We can't see who's spending what."

Modernize for AI

"Our SQL Server is near end of support."

"Our apps can't support AI."

"Licensing costs keep going up."

Workflow Automation

"We run on spreadsheets and email."

"Reporting takes days, not minutes."

"Approvals live in people's inboxes."

Industry Transformation

"Competitors are ahead on AI."

"We need AI in claims and fraud."

"Our core systems weren't built for AI."

OUR CORE CAPABILITIES

MIGRATE & MODERNIZE
Move workloads and data centers to Azure

MODERNIZE APPLICATIONS
Re-architect legacy apps for cloud and AI

RESILIENCE & DR
Automated, tested recovery

BUSINESS APPLICATIONS
Power Platform, Power BI, SharePoint

GOVERNANCE & SECURITY
Landing zones, Zero Trust, policy

DATA & AI
AI-ready data, Copilot and agents

MANAGED SERVICES We run what we build, across every capability: cloud, apps, resilience, business apps, security, and data & AI.

STEP 1 · STRATEGY
Map
Start with strategy: assess, roadmap, governance and a pilot.

STEP 2 · BUILD
Climb
Build the foundation and put AI to work.

STEP 3 · OPERATE
Summit
Operate, protect and keep improving with managed services.

THE DESTINATION
Frontier Firm
AI working across your business: secure and governed.

↻ Continuously improving

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Ways to Start

MAP · STRATEGY

AI Governance & Platform Modernization Accelerator™

$50,000

4 weeks · Discover & Design

Before we recommend or build anything, we assess. A 6R roadmap, landing zone and governance, so Copilot and agents scale safely.

DELIVERABLES

- Governance Maturity Scorecard
- Technical Debt Assessment
- Microsoft 6R migration roadmap
- Azure Landing Zone design
- Production Readiness Report

CASE STUDY

Automotive Manufacturer ›

68% potential run-cost reduction

OFFER SHEET ›

CLIMB · BUILD

Azure SQL Modernization Accelerator

$30,000

7 weeks · Fixed price, fixed scope

Up to six SQL Server instances onto Azure SQL Managed Instance, with Microsoft's Cloud Accelerate Factory. No open-ended SOW.

DELIVERABLES

- Compatibility & sizing assessment
- Three migration waves via DMS
- HA/DR reconfiguration
- Cutover and 1-week hypercare
- 30–40% typical 3-year TCO cut

CASE STUDY

Global Asset Management Leader ›

35% lower platform costs

OFFER SHEET ›

CLIMB · BUILD

Frontier Agent™ AI POC & Technology Alignment Review

$30,000

3 weeks · Fixed fee

A working AI agent on one real workflow, built in your own Microsoft tenant, with a human approving every step.

DELIVERABLES

- Workflow Selection Brief
- Working AI Agent POC
- Technology Alignment Report
- Risk & Readiness Assessment
- Production Roadmap

CASE STUDY

Credit Union ›

100% of changes human-approved

OFFER SHEET ›

Why Teton Cloud

Teton Cloud helps organizations build the foundation required to become a Frontier Firm. Combining industry expertise, strategic advisory services, and deep Microsoft capabilities, we help clients migrate, modernize, secure, and optimize their technology environments while preparing for AI-driven innovation.

Foundation Before AI
Modern platforms that enable innovation.

Outcome-Driven Transformation
Technology aligned to business goals.

We Are Industry Experts
Proven experience in regulated and complex industries.

Resilience by Design
Security and compliance built in.

Accelerated Modernization
Faster outcomes through automation and proven methodologies.

Built for Scale
Governance and operations that grow with your business.

Industries & Partners

Industry Fact Sheets:	☑ Banking ☑ Capital Markets ☑ Insurance ☑ Manufacturing ☑ Mobility ☑ Retail
Technology Partners:	☑ Microsoft ☑ NetApp ☑ Pure Storage ☑ Perpetuuiti
Delivery Hubs:	☑ Jackson, WY ☑ Los Angeles, CA ☑ Minneapolis, MN ☑ Bangalore, India